delaware

SAP Ariba Sourcing

Sourcing in a guided way

As IT partner, delaware supports organizations to optimize their Sourcing process with SAP Ariba.

SAP Ariba Sourcing helps you to standardize your sourcing processes. The Sourcing module enables your organization to develop or standardize Sourcing strategies, identify sustainable Sourcing opportunities, negotiate best-value agreements, reduce sourcing cycle time as well as to track and realize savings.

Benefits

- **Savings from Sourcing to fund SAP RISE**
- **Reduce IT burdens and costs**
- **Trade globally in multiple languages and currencies**
- **Mitigate supply risk using performance measurements**
- **Guided User Experience**

SAP Ariba Sourcing can be easily integrated with your ERP-system and other SAP Ariba solutions, enabling you to get the most out of your Sourcing process.

Features supported by SAP Ariba Sourcing

RFX Creation and Management
Rapid RFX Creation, Monitoring and supplier awarding

Project Management
Manage workflow, approvals, documents, and team members

Guided Sourcing
New Generation Sourcing experience along with SAP Enable Now for in-app guidance

Sourcing Analysis & Reporting
Track Savings, build sourcing strategies and improve performance

Supplier Community
Integrated access to SAP's Business Network, the world's largest trading community for competitive negotiations

50%
reduction in source-to-contract cycle times

19%
higher spend under control

3.4 - 5%
average annual savings

we commit. we deliver.

*SAP performance benchmarking and The Hackett Group

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How we deploy

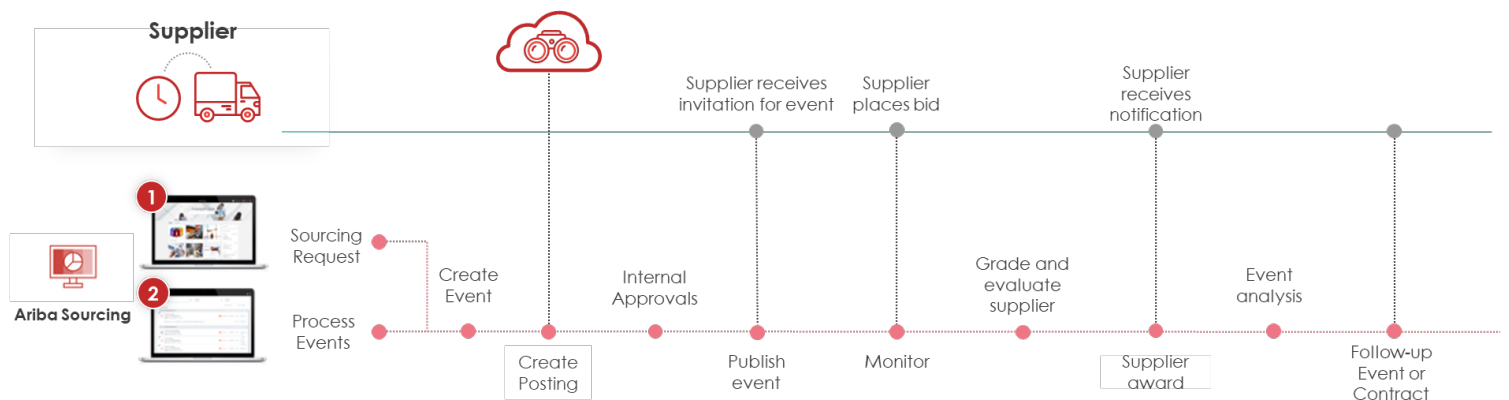### FAST Deployment Implementation Scope

- Enable Best Practice template for:
  Sourcing Project & Events (RFI & RFP)
- Ariba Standard Reporting
- Guided Sourcing
- System Customization
- Train the trainer
- Go-live as of 7 weeks after project kick off
- 2 weeks of hypercare

deployment efforts: 35+ days

Additional scope items

- Sourcing Request
- Event - Auction
- Savings Form
- Build Analytical Report
- Sourcing Library
- Integration with ERP

How to use

Supplier

Ariba Sourcing

Supplier receives invitation for event

Supplier places bid

Supplier receives notification

Sourcing Request

Process Events

Create Event

Create Posting

Internal Approvals

Publish event

Monitor

Grade and evaluate supplier

Supplier award

Event analysis

Follow-up Event or Contract

Why delaware?

- **Multilangual** (Dutch, English, French) Benelux team with more than **15 years of experience** in Source to Pay.
- **Multiple customer success stories** for every source-to-pay solution of Ariba
- **Broad experience in implementing and integrating SAP ECC and SAP S/4 HANA**; we are known as an integrator between systems but also between business processes.
- For the **4th year in a row**, delaware has been positioned as a **Niche Player in the Gartner Magic Quadrant for SAP S/4HANA Application Services, Worldwide**.
- **Award Winning Partner** with SAP Intelligent Spend Management
- **SAP Quality Award Winning** P2P-project together with Stedin

Contact one of our experts to gain more insight in what SAP Ariba Sourcing can offer you!

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